



Open Position: M&A Consultant (3 months contract)

Call for Applications

About Impact Investment Exchange (IIX)

Impact Investment Exchange ([IIX](#)) is the pioneer in the impact investing movement and a global leader in sustainability. We have transformed the financial system so that women, the environment and underserved communities are finally given a value and a voice in the global market. Over the past decade, we have built the world's largest crowdfunding platform for impact investing ([Impact Partners](#)), operated award-winning enterprise technical assistance programs, created innovative financial products such as the [Women's Livelihood Bond™ Series](#) and established an [Impact Institute](#) and [Research & Advisory](#) to build the sustainable investing market. To date, our work has spanned **57 countries**, unlocked **US\$295 million** of private-sector capital, positively impacted over **159 million** direct and household lives, and avoided over 1.83 million tons of carbon. The foundation of IIX's work is [IIX Values™](#), an innovative impact verification solution for every organization, which effectively measures the social and environmental impact of an investment and gives value to the voices of the underserved. In 2022, IIX launched the [Orange Bond Initiative™](#) to unlock \$10 billion in the capital markets by 2030 and impact 100 million women in the last mile. The recent issuance of the [Women's Livelihood Bond™ 5](#) is now officially listed on the Singapore Exchange (SGX) as the world's first Orange Bond. IIX's numerous awards for its work include the Oslo Business for Peace Award, the P4G State-of-the-art Partnership award, the UN Global Climate Action Award and most recently the Environmental Finance's Award for Innovation.

For more information, please visit www.iixglobal.com.

About a career with IIX:

You will join a highly effective team that will provide you with an un-paralleled hands-on exposure to the Impact Investing and Social Finance space. You thrive in tackling development issues and excel in creating solutions using structured strategies and innovative programs that address the world's most pressing problems, from food security to inclusive finance to clean energy. You aim to become a global development leader and to get make a measurable difference through your work.

When you join IIX, you embark on a rewarding career in which we are heavily invested in your professional development as we will build on your strengths and help you gain new skills with training, coaching, encouragement and guiding you in the right direction guidance. The skills you obtain and the exposure to the rapidly growing impact investing space will be invaluable as you advance in your career.

To be a successful member of the IIX team, you should exhibit **PREM**:

- **Passionate:** Commitment to social finance and impact investing as a path to unlock society's potential to effect social change is essential for a happy and successful tenure at IIX.
- **Resilient:** Similar to our enterprises working in emerging markets, our IIX team members have strong mental and emotional fortitude and are able to recover quickly from difficulties or setbacks. We look for people with an adaptable and positive attitude and strong sense of self-worth, which enables them to move forward and continue to strive for their goals even in the face of adversity.

- **Equitable:** At IIX, we manage toward impact maximization and produce measurable and transparent returns – both social and financial. These results strengthen the ecosystem and transform existing realities by helping impact enterprises magnify their impact and scale. We are fair and impartial in our actions and ensure that we make objective and unbiased decisions based on facts and impact.
- **Maverick:** While IIX is a seasoned stakeholder in the impact enterprise and impact investing space in Asia, we pride ourselves on creating new opportunities. We look for people with an independent and unorthodox approach to thinking and behaving. If you are someone who is non-conformist, innovative, and independent, often going against the grain, does not like following the crowd and is not afraid to express your own opinions, we want you.

Some of our clients include foundations such as the Rockefeller Foundation and Bank of America-Merrill Lynch Foundation, corporations such as Standard Chartered Bank and KKR, international non-profits such as Oxfam and World Vision, multilateral institutions such as the Asian Development Bank, UN Agencies such as UNDP, and government development agencies such as USAID and SIDA.

About the role:

We are looking for seasoned Management Consultant, Corporate Finance or M&A personnel with experience working at a Corporate Finance, Professional Services or M&A advisory practice, at an investment bank, boutique advisory or professional services firm. You must be able to demonstrate you have run and executed multiple transactions successfully. There is a significant emphasis on entrepreneurial spirit, honesty, integrity and ability to generate substantial value on joining the company.

Ideally, you should have experience with deal advisory and is able to help the Company realize the potential of mergers, acquisitions and divestitures. We are looking for a candidate who can manage the entire deal continuum, from strategy formulation, deal origination, transaction support and finance raising, to post deal integration and exit. You must be able to present and communicate effectively, able to manage stress and multiple projects, and is flexible and good at multi-tasking.

It will be ideal to have a demonstrable impact investing experience.

Responsibilities include:

- Providing valuations and financial analysis through modelling, including the design, review and assessment of financial model
- Able to individually leading transactions, including conducting pre-deal and confirmatory due diligence
- Good project management skills, able to independently handle due diligence and advisors interactions
- Creating management presentations, teasers, pitch books, etc.
- Liaise with external counterparties (lawyers, financial advisors, accountants, etc.)

Required qualifications:

- At least 8+ years of relevant work experience; preferably with experience working at a Corporate Finance, Professional Services or M&A advisory practice, at an investment bank, boutique advisory or professional services firm

- An MBA, MPA, Masters in Economics or Public Policy or equivalent
- Collaboration and Relationship Management – Given our flat structure, the candidate should be an accomplished team player capable of managing senior relationships inside and outside of the Company up to CEO level.
- Able to demonstrate an entrepreneurial mindset; or have operational experience working in or with growth-stage enterprises
- Will have attention to details and very analytical; and is happy to roll sleeves up and demonstrate a hands-on works style.
- Is able to demonstrate direct and indirect people & team management & leadership experience.
- Strong financial modelling and power point skills to prepare business plans.
- Able to present and communicate effectively, able to manage stress and multiple projects and is good at multi-tasking
- Have the ability to comprehend business patterns and resolve problems

The Company is headquartered in Singapore but the role can be based remotely outside of Singapore, ideally in the Asia time zone. This is a contract role for 3 months.

Submission: Please submit a resume, cover letter, your college/university transcripts and relevant work samples for similar projects to jobs@iixglobal.com. Qualified candidates will be considered and contacted by a member of the IIX team for an interview to discuss your skills, interest and experiences. You will also be requested to complete a writing exercise. IIX is an equal opportunity employer. *Only candidates who are excellent writers, critical thinkers and energetic team players will be successful at IIX.*