



Open Position: Analyst, Strategic Initiative, India

Call for Applications

About IIX:

Impact Investment Exchange ([IIX](#)) is the pioneer in the impact investing movement and a global leader in sustainability. We have transformed the financial system so that women, the environment and underserved communities are finally given a value and a voice in the global market. Over the past decade, we have built the world's largest crowdfunding platform for impact investing ([Impact Partners](#)), operated award-winning enterprise technical assistance programs such as [IIX ACTS](#), created innovative financial products such as the [Women's Livelihood Bond™ Series](#) and established an [Impact Institute](#) and [Research & Advisory](#) to build the sustainable investing market. To date, our work has spanned **57 countries**, unlocked **US\$295 million** of private-sector capital, positively impacted over **159 million** direct and household lives, and avoided over 1.83 million tons of carbon. The foundation of IIX's work is [IIX Values™](#), an innovative impact verification solution for every organization, which effectively measures the social and environmental impact of an investment and gives value to the voices of the underserved. In 2022, IIX launched the [Orange Bond Initiative™](#) to unlock \$10 billion in the capital markets by 2030 and impact 100 million women in the last mile. The recent issuance of the [Women's Livelihood Bond™ 5](#) is now officially listed on the Singapore Exchange (SGX) as the world's first Orange Bond. IIX's numerous awards for its work include the Oslo Business for Peace Award, the P4G State-of-the-art Partnership award, the UN Global Climate Action Award and most recently the Environmental Finance's Award for Innovation.

For more information about IIX, please visit www.iixglobal.com.

About a career with IIX:

You will join a highly effective team that will provide you with an un-paralleled hands-on exposure to the Impact Investing and Social Finance space. You thrive in tackling development issues and excel in creating solutions using structured strategies and innovative programs that address the world's most pressing problems, from food security to inclusive finance to clean energy. You aim to become a global development leader and to get make a measureable difference through your work.

When you join IIX, you embark on a rewarding career in which we are heavily invested in your professional development as we will build on your strengths and help you gain new skills with training, coaching, encouragement and guiding you in the right direction guidance. The skills you obtain and the exposure to the rapidly growing impact investing space will be invaluable as you advance in your career .

To be a successful member of the IIX team, you should exhibit **PREM**:

- **Passionate:** Commitment to social finance and impact investing as a path to unlock society's potential to effect social change is essential for a happy and successful tenure at IIX.
- **Resilient:** Similar to our enterprises working in emerging markets, our IIX team members have strong mental and emotional fortitude and are able to recover quickly from difficulties or setbacks. We look for people with an adaptable and positive attitude and strong sense of self-worth, which enables them to move forward and continue to strive for their goals even in the face of adversity.
- **Equitable:** At IIX, we manage toward impact maximization and produce measurable and transparent returns – both

social and financial. These results strengthen the ecosystem and transform existing realities by helping impact enterprises magnify their impact and scale. We are fair and impartial in our actions and ensure that we make objective and unbiased decisions based on facts and impact.

- **Maverick:** While IIX is a seasoned stakeholder in the impact enterprise and impact investing space in Asia, we pride ourselves on creating new opportunities. We look for people with an independent and unorthodox approach to thinking and behaving. If you are someone who is non-conformist, innovative, and independent, often going against the grain, does not like following the crowd and is not afraid to express your own opinions, we want you.

Some of our clients include foundations such as the Rockefeller Foundation and Bank of America-Merrill Lynch Foundation, corporations such as Standard Chartered Bank and KKR, international non-profits such as Oxfam and World Vision, multilateral institutions such as the Asian Development Bank, UN Agencies such as UNDP, and government development agencies such as USAID and SIDA.

About the role:

Analyst, Strategic Initiatives is responsible for supporting the CEO's Office on business development, executing key strategic initiatives, proposal development, implementing project plans, fostering external partnerships, and otherwise facilitating the objectives and priorities of the company. Successful candidates will have exposure to senior management and high-level external stakeholders while collaborating across numerous departments of IIX and creating new frontiers in global sustainable finance.

Key Responsibilities:

- Grow and develop strategic initiatives, get involved in organization-wide operational efforts including external partnerships, product management, and cross-department initiatives (such as IIX's work in Vietnam, the orange movement)
- Support the CEO's office in developing proposals for business/product development and advisory opportunities
- Maintain relationships with individual partners to enhance IIX's visibility, access, and influence
- Identify and support new business opportunities, assist the CEO's office in creating business plans (for new business ideas)
- Develop an understanding of IIX's strategy and preferred approach for partnerships and program fundraising
- Support the execution of tactical action plans that address key business needs
- Participate in meetings with the CEO and high-level stakeholders/partners
- Any other duties as determined by the CEO, COO, and CEO's office

Skills & Qualifications:

- Critical thinking skills, attention to detail, and ability to work in an agile environment
- 0-3 years of work experience; possibility of senior analyst/associate role for the right candidate
- International profile with an understanding of global impact dynamics
- Background studies: Finance, business, economics, or related
- Excellent Project Management and PowerPoint development skills
- Strong problem-solving & analytical skills
- Deeply passionate about driving inclusion through financial reform
- Ability to research and ideate, create something tangible from something vague
- Comfortable with different cultures

- Dare to share views and ideas in a constructive, problem-solving manner
- Self-awareness on leveraging strengths and working on weakness

Location: India

Start Date: Immediate

Submission: Please submit a cover letter and a resume to apply-322ed0a76579@iix-global.breezy-mail.com; a test on technical knowledge will also be required if you are shortlisted. Qualified candidates will be considered and contacted by a member of the IIX team for interviews and to discuss your skills, interest and experiences. IIX is an equal opportunity employer.