



Open Position: Orange Bond Initiative, Manager, IIX
Call for Applications

About IIX:

Impact Investment Exchange (IIX) is the pioneer in the impact investing movement and a global leader in sustainability. We have transformed the financial system so that women, the environment and underserved communities are finally given a value and a voice in the global market. Over the past decade, we have built the world's largest crowdfunding platform for impact investing (Impact Partners), operated award-winning enterprise technical assistance programs such as IIX ACTS, created innovative financial products such as the Women's Livelihood Bond and established an Impact Institute and Research & Advisory to build the sustainable investing market. To date, our work has spanned **53 countries**, unlocked **US\$217 million** of private-sector capital, and positively impacted over 140 million direct and household lives, and avoided over 1.4 million tons of carbon. The foundation of IIX's work is IIX Values, an innovative impact verification solution for every organization, which effectively measures the social and environmental impact of an investment and gives value to the voices of the underserved. IIX recently launched the Orange Bond Initiative to unlock \$10 billion in the capital markets by 2030 and impact 100 million women in the last mile. IIX's numerous awards for its work include the Oslo Business for Peace Award, the P4G State-of-the-art Partnership award, the UN Global Climate Action Award and most recently the Environmental Finance's Award for Innovation.

For more information, please visit www.iixglobal.com.

About a career with IIX:

You will join a highly effective team that provides you with an unparalleled hands-on exposure to the Impact Investing and Social Finance space. You will thrive in applying finance and research skills to tackle development issues and excel in creating solutions using structured strategies and innovative programs that address and solve the world's most pressing problems, from food security to inclusive finance to clean energy. You will become a global development leader who has a passion for international development and to get involved in work that makes a difference.

When you join IIX, you embark on a rewarding career where we are heavily invested in your professional development, as we will build on your strengths and help you gain new skills with training, coaching, encouragement and guiding you in the right direction. It is a value addition to advance your career, providing you invaluable exposure to the rapidly growing impact investing space.

You WANT to instigate change.

Thus, as a successful team member, you should be a **PREM**:

- **Passionate:** Commitment to social finance and impact investing as a path to unlock society's potential to effect social change is essential for a happy and successful tenure at IIX.
- **Resilient:** Similar to our enterprises working in emerging markets, our IIX team members have strong mental and emotional fortitude and is able to recover quickly from difficulties or setbacks. We look for people with an adaptable and positive attitude and strong sense of self-worth, which enables them to move forward and continue to strive for their goals even in the face of adversity.
- **Equitable:** At IIX, we manage toward impact maximization and produce measurable and transparent returns – both social and financial. These results strengthen the ecosystem and transform existing realities by helping impact enterprises magnify their impact and scale. We are fair and impartial in our actions and ensure that we make objective and unbiased decisions based on facts and impact.
- **Maverick:** While IIX is a seasoned stakeholder in the impact enterprise and impact investing space in Asia, we pride ourselves on creating new opportunities. We look for people with an independent and unorthodox approach to

thinking and behaving. If you are someone who is non-conformist, innovative, and independent, often going against the grain, does not like following the crowd and is not afraid to express your own opinions, we want you.

Our clients and partners span the spectrum of public and private sector including foundations such as the Rockefeller Foundation and Bank of America-Merrill Lynch Foundation, corporations such as Standard Chartered Bank and KKR, international non-profits such as Oxfam and World Vision, multilateral institutions such as the Asian Development Bank, UN Agencies such as UNDP, and government agencies such as USAID and SIDA.

About the role:

IIX seeks a Manager for its Orange Bond Initiative. We want someone who first and foremost has a positive attitude and is passionate about growing the space through IIX's work. In addition, she/he is creative, a problem solver, who knows how to push the envelope, and is an incredibly fast learner. This is an opportunity to build a new asset class focused on gender equality, diversity and inclusion; opportunity to work on a movement to empower women and girls.

Responsibilities:

As a Manager of our innovative finance team, you will be responsible for:

- Supporting scaling and fundraising for the Orange Bond Initiative.
- Developing relationships with ecosystem actors from public and private sector.
- Leading the strategic rollout to scale the Orange Bond Initiative.
- Responsible for engaging with individual donors, DFI community, co-investors, advisors and other partners.
- S/he will be responsible for the design and implementation of financial solutions and mechanisms that create scalable and effective ways of channelling resources from the global financial markets, in coordination with IIX and other stakeholders.
- The Manager will lead the development and execution of the Innovative Finance strategy, build-out the team & networks, by working closely with the Director and Senior Director.

Required Qualifications:

- 4 to 5 years of experience
- Working experience of proposal writing, consulting, project management.
- Familiarity with international donor and DFI community.
- Understanding of sustainable development, sustainable finance, or gender-lens investing initiatives.
- Structured-thinking abilities.
- Cultural sensitivity towards working in the Global South.
- Passionate about women empowerment, climate action and diversity, equality, and inclusion.
- Excellent interpersonal skills, outstanding presentation and communication skills.
- High comfort level working in a relatively flat, non-hierarchical environment.
- Must be experienced and comfortable working in Word, Powerpoint, and Excel.
- Ability to present information in an insightful and structured manner, both written and oral.
- Highly entrepreneurial mindset; self-starter comfortable working in a dynamic environment.
- Desire to work in a collaborative, high-performing team environment, building relationships with other team members and managing a range of responsibilities.
- Must be a team player, with a passion for entrepreneurship and market-based solutions to poverty, and an understanding of the challenges of investing in the markets we serve.
- Positive and self-motivated attitude.
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Additional Desired Qualifications:

- bachelor's degree in development or financial economics, business administration etc.
- Working experience in Consulting background would be a plus

Submission: Please submit a cover letter and a resume to jobs@iixglobal.com; an assessment test will also be required if you are shortlisted. Qualified candidates will be considered and contacted by a member of the IIX team for interviews and discuss your skills, interest and experiences. IIX is an equal opportunity employer.