



Open Position: IIX Institute - Senior Associate / AVP/ VP, Vietnam
Call for Applications

About IIX: Impact Investment Exchange ([IIX](#)) is the pioneer in the impact investing movement and a global leader in sustainability. We have transformed the financial system so that women, the environment and underserved communities are finally given a value and a voice in the global market. Over the past decade, we have built the world's largest crowdfunding platform for impact investing ([Impact Partners](#)), operated award-winning enterprise technical assistance programs such as [IIX ACTS](#), created innovative financial products such as the [Women's Livelihood Bond](#) and established an [Impact Institute](#) and [Research & Advisory](#) to build the sustainable investing market. To date, our work has spanned **53 countries**, unlocked **US\$281 million** of private-sector capital, and positively impacted over 159 million direct and household lives, and avoided over 1.83 million tons of carbon. The foundation of IIX's work is [IIX Values](#), an innovative impact verification solution for every organization, which effectively measures the social and environmental impact of an investment and gives value to the voices of the underserved. IIX recently launched the [Orange Bond Initiative](#) to unlock \$10 billion in the capital markets by 2030 and impact 100 million women in the last mile. IIX's numerous awards for its work include the Oslo Business for Peace Award, the P4G State-of-the-art Partnership award, the UN Global Climate Action Award and most recently the Environmental Finance's Award for Innovation.

For more information, please visit www.iixglobal.com.

About a career with IIX:

You will join a highly effective team that provides you with an unparalleled hands-on exposure to the Impact Investing and Social Finance space. You will thrive in applying finance and research skills to tackle development issues and excel in creating solutions using structured strategies and innovative programs that address and solve the world's most pressing problems, from food security to inclusive finance to clean energy. You will become a global development leader who has a passion for international development and to get involved in work that makes a difference.

When you join IIX, you embark on a rewarding career where we are heavily invested in your professional development, as we will build on your strengths and help you gain new skills with training, coaching, encouragement and guiding you in the right direction. It is a value addition to advance your career, providing you invaluable exposure to the rapidly growing impact investing space.

You WANT to instigate change.

Thus, as a successful team member, you should be a **PREM:**

- **Passionate:** Commitment to social finance and impact investing as a path to unlock society's potential to effect social change is essential for a happy and successful tenure at IIX.
- **Resilient:** Similar to our enterprises working in emerging markets, our IIX team members have strong mental and emotional fortitude and are able to recover quickly from difficulties or setbacks. We look for people with an adaptable and positive attitude and strong sense of self-worth, which enables them to move forward and continue to strive for their goals even in the face of adversity.
- **Equitable:** At IIX, we manage toward impact maximization and produce measurable and transparent returns – both social and financial. These results strengthen the ecosystem and transform existing realities by helping impact enterprises magnify their impact and scale. We are fair and impartial in our actions and ensure that we make objective and unbiased decisions based on facts and impact.
- **Maverick:** While IIX is a seasoned stakeholder in the impact enterprise and impact investing space in Asia, we pride ourselves on creating new opportunities. We look for people with an independent and unorthodox approach to thinking and behaving. If you are someone who is non-conformist, innovative, and independent, often going against the grain, does not like following the crowd and is not afraid to express your own opinions, we want you.

Our clients and partners span the spectrum of public and private sector including foundations such as the Rockefeller Foundation and Bank of America-Merrill Lynch Foundation, corporations such as Standard Chartered Bank and KKR, international non-profits such as Oxfam and World Vision, multilateral institutions such as the Asian Development Bank, UN Agencies such as UNDP, and government agencies such as USAID and SIDA.

This position will be based in Vietnam.

About the role:

IIX seeks a Senior Associate / AVP for IIX institute Team. We want someone who first and foremost has a positive attitude and is passionate about growing the space through IIX's work. In addition, she/he is creative, a problem solver, who knows how to push the envelope, and is an incredibly fast learner.

As part of the IIX Institute team, this role will appeal to an individual with an upbeat personality and who is a team player and enjoys nurturing and growing a product. You will have direct exposure to the management team and have the chance to share your ideas and opinions with them regularly. This is an exciting opportunity in a demanding, but very rewarding role, within a fast-growing company.

Responsibilities:

- Responsible for supporting the IIX Institute in partnerships management, educational content development, and marketing and outreach activities, with a focus on the Vietnam Market.
- You will work on a unique portfolio of growing educational programs and events with assigned responsibility for specific key areas and revenue targets.
- Developing new content, products or engaging with key internal and external clients.
- You will be responsible for managing multiple projects at the same time.
- You will work closely on both Institute as well as our project in Vietnam - IIRV.

Required Qualifications:

- 5 to 8 years of experience — in the finance, adult education or media domain
- Comfortable working with revenue target
- Commercial experience, client management and project management experience is a must.
- 'Hands on', conscientious and self-motivated individual who consistently meets objectives and timescales.
- Being naturally organized and able to manage multiple projects at the same time is essential.
- High comfort level working in a relatively flat, non-hierarchical environment.
- Must be experienced and comfortable working in Word, Powerpoint, and Excel.
- Ability to present information in an insightful and structured manner, both written and oral.
- Desire to work in a collaborative, high-performing team environment, building relationships with other team members and managing a range of responsibilities.

Additional Desired Qualifications:

- Bachelor's or Master's degree
- If you have experience owning top line responsibility for a business unit or a product vertical that will be a plus.

Submission: Please submit a cover letter and a resume to jobs@iixglobal.com; an assessment test will also be required if you are shortlisted. Qualified candidates will be considered and contacted by a member of the IIX team for interviews and discuss your skills, interest and experiences. IIX is an equal opportunity employer.