



Open Position: Analyst/Associate, Growth & Innovation

Call for Applications

About IIX:

IIX is the pioneer in impact investing and the global leader in sustainability. We have transformed the financial system so that women, the environment and underserved communities are finally given a value and a voice in the global market. Over the past decade, we have built the world's largest crowdfunding platform for impact investing (Impact Partners), created innovative financial products such as the Women's Livelihood Bond and the Women's Catalyst Fund, operated award-winning enterprise technical assistance programs such as IIX ACTS, and established an Impact Institute and Research & Advisory to build the sustainable investing market. To date, our work has spanned 53 countries, unlocked US\$233 million of private-sector capital, and positively impacted over 100 million direct and household lives, and avoided over 1.4 million tons of carbon. The foundation of IIX's work is IIX Values, the world's first impact verification solution for every organization, which effectively measures the social and environmental impact of an investment and gives value to the voices of the underserved. IIX has received numerous awards for its work including the Oslo Business for Peace Award, the 'Nobel Prize for Business.'

For more information, please visit www.iixglobal.com.

About a career with IIX:

You will join a highly effective team that provides you with an un-paralleled hands-on exposure to the Impact Investing and Social Finance space. You thrive in tackling development issues and excel in creating solutions using structured strategies and unprecedented programs that address and solve the world's most pressing problems, from food security to inclusive finance to clean energy. You aim to become a global development leader who has a passion for international development and to get involved in work that makes a difference.

When you join IIX, you embark on a rewarding career where we are heavily invested in your professional development, as we will build on your strengths and help you gain new skills with training, coaching, encouragement and guiding you in the right direction. It is a value addition to advance your career, providing you invaluable exposure to the rapidly growing impact investing space.

You WANT to instigate change.

As a successful team member, you should be:

- **Mission driven:** Commitment to social finance and impact investing as a path to unlock society's potential to effect social change is essential for a happy and successful tenure at IIX.
- **Results oriented:** At IIX, we manage toward impact maximization and produce measurable returns. These results strengthen the ecosystem and transform existing realities by helping impact enterprises magnify their impact and scale.
- **Resourceful:** While IIX is a seasoned stakeholder in the impact enterprise and impact investing space in Asia, we pride ourselves on creating opportunities. Being resourceful and skilled at mobilizing human, financial and political resources to achieve IIX's mission is a key part of the role.

Some of our clients include foundations such as the Rockefeller Foundation and Bank of America-Merrill Lynch Foundation, corporations such as Standard Chartered Bank and KKR, international non-profits such as Oxfam and World Vision, multilateral institutions such as the Asian Development Bank, UN Agencies such as UNDP, and government agencies such as USAID and Sida.

Responsibilities:

IIX seeks to expand its Business Development & Partnerships Team, within Product Growth & Innovation vertical. IIX currently operates 2 digital platforms:

1. [IIX Values](#) - a comprehensive digital impact assessment platform that facilitates and rewards impact measurement while giving beneficiaries and end customers a voice to provide input to the issues that affect them the most
2. [IIX Impact Partners](#) - the world's largest crowdfunding platform for impact investing, raising a combination of debt and equity for growth stage high-impact enterprises. We connect over 1,200 accredited investors around the world—representing over US\$12 billion in assets—to high-potential opportunities that generate social and environmental impact alongside financial returns

A member of the Team will thrive with the following traits:

- *Strategic & Analytical thinking*: the ability to lead to answers for increasingly large problem areas, with corresponding internal thought leadership. This includes: brainstorming, structuring thinking, driving strategy, becoming go to expert. Should be able to conduct full lifecycle of analytics projects, including exporting, manipulating, and analyzing data, identifying key performance indicators; and through to design and implementation of strategy gained from data insights.
- *Execution*: the ability to convert abstract ideas into smooth operations through demanding structure, establishing processes, and creating efficiencies within the highest ranks of the organization. You strive for innovation and will be the champion driving business priorities from conception to completion.
- *Collaboration and Partnerships*: the ability to transition seamlessly from thinking strategically about new business relationships (with donors/clients/investors/INGOs) to managing the relationships and executing new pilot initiatives

We are looking for a communicator, a thinker and a doer who naturally builds relationships that lead to results. We have a small and energetic team, and this is a roll-up-your-sleeves kind of role. We want someone who first and foremost has a positive attitude and is passionate about growing the space through IIX's work. In addition, she/he is creative, a problem solver, who knows how to push the envelope, and is an incredibly fast learner. The role will play a critical role in the development of IIX Values and Impact Partners, from its current launch to mass-market commercialization. Using research and market data, you will identify ways to enhance the feature offerings.

The position is based in Asia.

Requirements:

- At least 2+ years of relevant work experience.
 - Business Analytics experience: Experience working in management consulting and/or technology startups is preferred
 - Operational experience: Experience working in or with growth-stage enterprises.
- Self-starter who also has a demonstrated ability to work successfully in team environment and drive
- Work effectively with cross-functional teams, learn and apply best practices from other teams and always strive for high quality deliverables
- Bachelors/Masters in any relevant liberal arts subjects, Business Administration or Public Policy.
- Good project & process management skills
- Positive, proactive and self-motivated attitude with a willingness to learn.
- Strong English language written and oral communications skills a plus
- Excellent proficiency working in Word, Powerpoint, and Excel.
- Start date – Immediate

Submission: Please submit a resume, cover letter, your college/university transcripts and a one-page writing sample to jobs@iixglobal.com. Qualified candidates will be considered and contacted by a member of the IIX team for an interview to discuss your skills, interest and experiences. You will also be requested to complete a writing exercise. IIX is an equal opportunity employer. *Only candidates who are excellent writers, critical thinkers and energetic team players will be successful at IIX.*