

Open Position: Associate Director of Corporate Finance (Base in Jakarta Office)

Call for Applications

IIX is a global organization dedicated to building a more inclusive world by changing financial systems and innovating solutions for women empowerment, climate action, and community resilience. Over the past decade, we have built the world's largest crowdfunding platform for impact investing (Impact Partners), created innovative financial products such as the Women's Livelihood Bond, operated award-winning enterprise technical assistance programs such as IIX ACTS, and established an Impact Institute for training and education. To date, our work has spanned 46 countries, unlocked US\$127 million of private sector capital to support 150+ enterprises, avoided over a million tons of carbon and impacted over 77 million direct and household lives. The foundation of IIX's work is its proprietary Impact Assessment which effectively measures the social and environmental impact of the investment and gives value to the voices of the underserved. IIX has received numerous awards for its work including the Oslo Business for Peace Award, the 'Nobel Prize for Business.'

For more information about IIX, please visit www.iixglobal.com.

Duties and Responsibilities: IIX seeks a Director of Corporate Finance to manage and direct all aspects of Impact Partners. The Director will report directly to the Managing Director and Founder of IIX and oversee the Impact Partners team to work with Social Enterprises to effectively raise capital while building and engaging a network of Impact Investors that are actively looking to invest in Social Enterprises through IIX's platforms. The role will also require originating SE investment opportunities for the IIX platforms.

40%: Working closely with the MD and the Founder of IIX to oversee and direct the Social Enterprise team. This includes strategic and structured guidance in working with SEs to understand their financial and operational positions, making the appropriate recommendations to IIX for listing the related deal(s), providing technical assistance to help SEs become investor ready, financial structuring and assisting in determining and negotiating financial aspects of the transaction process. The role will also require originating SE investment opportunities for the IIX platforms.

40%: Working closely with the MD and the Founder of IIX to oversee and direct the Investor team. This includes active involvement in growing the IIX investor base, overseeing efforts to present investment opportunities to the investor base to facilitate investment into the Impact Incubator and Impact Partners investment opportunities, and developing and marketing product offerings to investors, including pre and post deal advisory services. This role will also require providing guidance to investors looking to make impact investments.

20%: Be an active member of IIX's senior management team and contribute to the overall development of IIX by collaborating with other strategic initiatives and organization-wide operational efforts.

Qualification:

- At least Master degree in Business Management major in finance. Successful candidates must hold a graduate degree in business or development economics with a strong emphasis and experience in finance.

- Candidates must combine knowledge of financial markets and transactions, with experience in development and close affinity to the developing markets in which IIX operates, ideally through hands on experience.
- Candidates should have a minimum of 10 years work experience spanning the finance and the development sectors.
- Strong analytical abilities, both qualitative and quantitative. Knowledge in financial modeling and analysis is required.
- Ability to present information in an insightful and structured manner, both written and oral.
- Entrepreneurial mindset; self-starter comfortable working in a dynamic environment.
- Deep knowledge of and exposure to the development, socially responsible investment or impact investment sector is desired, and experience in an IIX-related sector specialization is a plus (renewable energy, technology, health, affordable housing, inclusive finance, et cetera).
- All candidates to the position must have strong interpersonal skills and an ability to work well with a diverse group of stakeholders, from individual and institutional investors to entrepreneurs working in the field in developing markets.
- Cultural understanding and sensitivity towards working in South and Southeast Asia a must.

Start Date: Immediate

Submission: Please submit a cover letter and resume to jobs@iixglobal.com. Qualified candidates will be considered and contacted by a member of the IIX team for interview. IIX is an equal opportunity employer.